

# RAJASTHAN

Ahead of the Curve



# PRESENTATION FORMAT

- ABOUT RAJASTHAN
- ABOUT RIICO
- CERAMIC & GLASS SECTOR OPPORTUNITIES IN RAJASTHAN

RAJASTHAN  
A DREAM DESTINATION FOR  
YOUR VENTURES

# RAJASTHAN KEY STRENGTHS





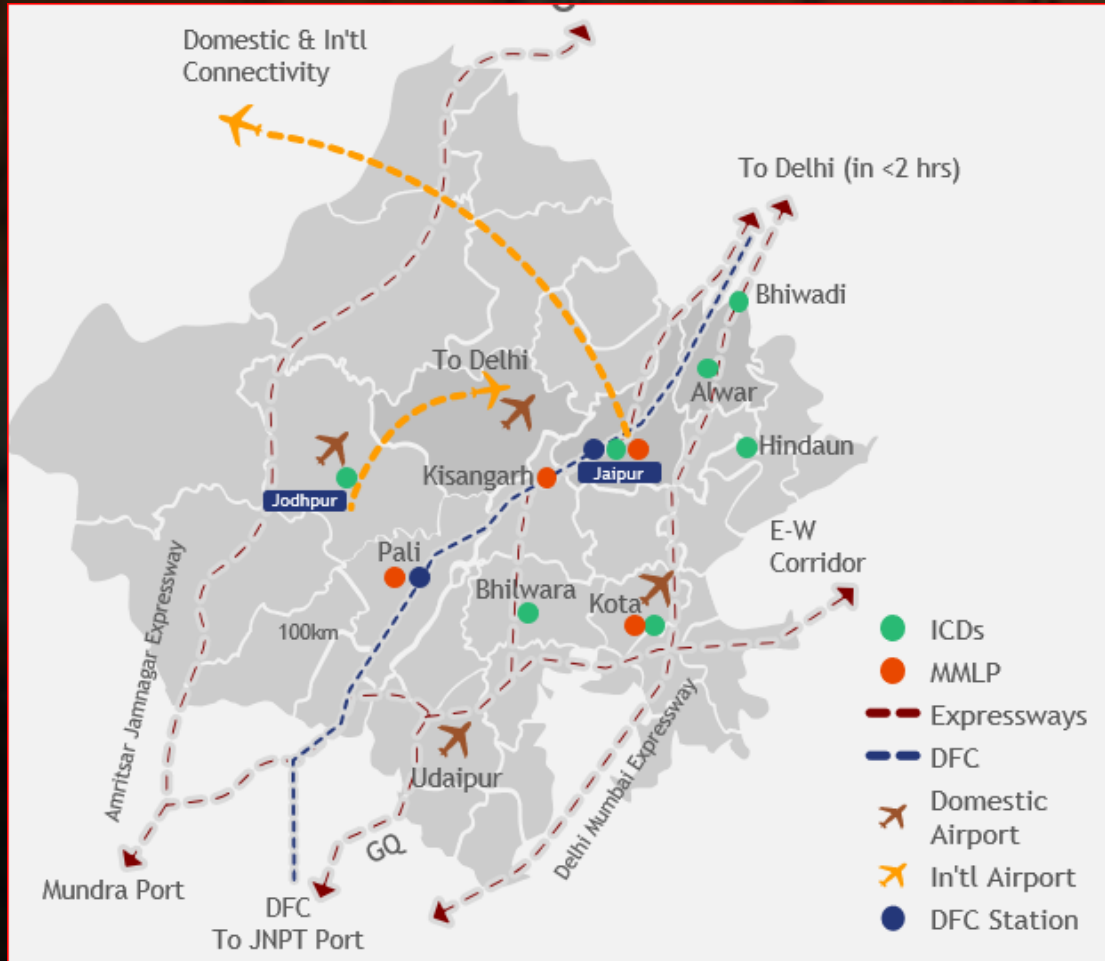
# STRATEGIC LOCATION



— East West Corridor — Western Dedicated Freight Corridor  
— Golden Quadrilateral — North South Corridor

- 1 | Connected to India's largest corridors.
- 2 | ~39% of WDFC passes through the State.
- 3 | ~60% of State's area in DMIC influence zone.
- 4 | ~25% of the total National Capital Region (NCR) in Rajasthan.
- 5 | Easy access; catering to ~40% market of the country by population.

# Logistic advantage



Served by 20 major National Highways; 3<sup>rd</sup> Largest network of national highways



3<sup>rd</sup> largest rail network in India; Easy access to major ports such as Mundra Port and JNPT



1 International airport and 6 Domestic airports  
Direct connectivity to Dubai, Muscat, Singapore, etc.



8 ICDs (Inland Container Depots), 1 Air Cargo Complex and 4 MMLP established/proposed



Over 58% of State's area within Delhi Mumbai Industrial Corridor (DMIC); Forms 25% of the total NCR region



Delhi-Jaipur expressway being implemented

# RESOURCE ADVANTAGE

More than 56% of installed capacity of Renewable Energy Rajasthan is through renewable energy sources.

## Solar Energy

- 300-330 clear sunny days.
- Average solar incidence : 5 – 7 Kwh/sqm/day.
- Solar generation potential of Rajasthan is assessed at 142 GW.

## Wind Energy

Wind energy potential of Rajasthan is in excess of 127 GW.

# SKILLED MANPOWER

109 Engineering colleges, 125 Polytechnics,  
1791 ITIs.

88 Universities, 2 dedicated Skill Universities.

- ✓ IIT, Jodhpur
- ✓ IIM, Udaipur
- ✓ BITS, Pilani
- ✓ AIIMS, Jodhpur

- ✓ National Law University, Jodhpur
- ✓ IIIT, Kota
- ✓ NIFT, Jodhpur
- ✓ MNIT, Jaipur

Rajasthan offers India's most comprehensive and attractive package of financial incentives

For an investment of  
INR 1000 Cr.

Total Incentives of upto  
**INR 400 Cr.**  
in 10 years indicative.



Asset  
Creation  
Incentives  
(ACI)



Exemptions



Special  
Incentives

Pre operations setup

**Capital Subsidy:**  
25% subsidy on  
EFCI over 10  
years

100% stamp duty  
& conversion  
charges benefits



Post operations setup

**Turnover  
Linked  
Incentives:**  
1.85% of  
annual turnover  
for 10 years

100% exemption from electricity duty &  
land taxes for 7 years

Upto 15%  
employment  
booster on  
chosen ACI

**Investment  
Subsidy:**  
75% of the  
State Tax due  
and  
Deposited  
7 years

**Additional  
incentives:**  
Freight subsidy,  
Training &  
Skilling  
incentive,  
Rebate on  
Power Tariff

Additional  
Incentives for  
Textile cos.

10% Thrust Booster  
on top of ACI chosen

OR

5% Interest Subsidy  
for 5 years

OR

20% Anchor Booster  
to first 3 units in a  
region/sector

#### CUSTOMIZED PACKAGE

- ✓ Enterprises investing more than Rs. 500 crores are eligible to opt for a customized package.
- ✓ Option to redistribute benefits among 3 Asset Creation Incentive options available (Capital Subsidy, Turnover Linked Incentive and SGST Reimbursement).



# Rajasthan's One Stop Shop provides single point interface for all clearances

Application to Rajasthan's One Stop Shop (OSS)

Board of Investments to approve the project

Land allotment and registration

Key approvals pre and post construction

Commencement of commercial operations



**One Stop Shop Facility & Expedited Clearances**

16 Departments covered

150+ Services covered

Time bound clearances for:

- Land Allotment
- Consent for Establishment
- Consent for Operations
- Power and water connections



**The Rajasthan Micro, Small and Medium Enterprises (Facilitation of Establishment and Operation) Act, 2019**

- Allows MSMEs to start their businesses by filling self-declaration form.
- Exemption from approvals and inspections under State laws from date of issuance of Acknowledgement Certificate.



**Relaxed Labor Laws**

Provision to avail 'Fixed term employment' to optimize labor capacity. This ensures rationalizing for seasonality in the textile industry

# RAJASTHAN STATE INDUSTRIAL DEVELOPMENT AND INVESTMENT CORPORATION LIMITED (RIICO)

INDUSTRIAL INFRASTRUCTURE ENABLER

# INDIA'S BEST SIIDC

54 years

Industrial Infrastructure Development & Term Lending

## RIICO

Awarded the outstanding State Industrial Development and Investment Corporation (SIIDC) in the country by COSIDICI in September 2021

In the Industrial Park Rating System 2.0 Report release by DPIIT, GoI in Oct., 2021, 25 industrial areas of RIICO were placed among 68 best performing parks (industrial areas) rated in “Leaders” category in the country.



# RIICO'S INDUSTRIAL INFRASTRUCTURE

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Robust  
Infrastructure:  
Roads, storm  
water drainage  
system, electricity  
network, street  
lights, water  
supply, dumping  
yards, etc.

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All  
environmental  
clearances (ECs)  
acquired with  
due care as per  
the Central and  
State  
Government  
Regulations

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Holistic  
development  
of industry with  
supporting  
commercial, social,  
institutional  
and residential  
infrastructure  
(in few places)

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# RIICO AT A GLANCE

91,000+  
Acres of Land

50,000+  
Acres of Developed Land

400+  
Industrial Areas

42,800+  
Units in Production in  
RIICO Industrial Areas

2 SEZs, 2 Japanese  
Zones, 3 EPIPs, Sector  
Specific Parks

Rs. 2,800+ Crores  
Term Loan Assistance

## Few Prominent Sector Specific Parks

- ✓ IT Parks (Jaipur, Jodhpur, Kota and Udaipur)
- ✓ Ceramic & Glass Zone, Ghiloth
- ✓ Agro Food Parks (Kota, Jodhpur, Sri Ganganagar and Alwar)
- ✓ Auto Component & Engineering Zone, Cable & Electrical Zone, Garment Zone (Pathredi – Bhiwadi)
- ✓ Leather Complex (Jaipur)
- ✓ Apparel Park (Jaipur)

...and many more

# ROBUST INDUSTRIAL ECOSYSTEM

- Rajasthan is a prominent production destination in the country across many sectors –
  - ✓ Automobile & Auto-Components
  - ✓ Textiles
  - ✓ Ceramics & Glass
  - ✓ Cement
  - ✓ Mineral & Dimensional Stones
  - ✓ Crude Oil
  - ✓ Agri & Food Processing
  - ✓ Milk
  - ✓ Renewable Energy
  - ✓ Gem & Jewellery
  - ✓ Handicrafts
  - .... and many more.
- Rajasthan has emerged as an equally preferred destination for investment into non-local resource dependent sectors too such as IT / ITeS.

# NEW HORIZONS

- Rajasthan is witnessing fast developments in many new sectors and is all set to emerge as country leader in these too.
- Few of the prominent projects at RIICO include:
  - ✓ Rajasthan Petro Zone (proposed as a PCPIR) at Pachpadra, Barmer
  - ✓ Fintech Park, Jaipur
  - ✓ Electric Vehicles Zone, Karoli industrial area, Bhiwadi region
  - ✓ Medical Devices Park, Boranada Extension Industrial area, Jodhpur
  - ✓ Sports Goods & Toys Zone, Khushkhera industrial area, Bhiwadi region
  - ✓ Electronic Manufacturing Cluster, Karoli industrial area, Bhiwadi region
  - ✓ Plug & Play Facility Centres, Sitapur / Boranada / Salarpur industrial areas

# CERAMIC & GLASS SECTOR

# RAW MATERIALS

	Mineral Deposits in thousand tons			Known producing Districts
	India	Rajasthan	Rajasthan's share	
<b>Quartz &amp; Silica sand</b>	3972113	3,32,468	8%	Quartz: Ajmer, Alwar, Bhilwara, Chittorgarh, Jaipur, Tonk, Udaipur, Nagaur, Rajasamand, Pali , Sirohi , Sikar Silica sand: Alwar, Bharatpur, Bundi, Chittorgarh, Bikaner, Dausa, Sikar , Karauli & Sawai madhopur
<b>Calcite</b>	20945	10398	50%	Sirohi & Udaipur
<b>Ball Clay</b>	83394	31812	38%	Bikaner
<b>China Clay</b>	2595661	371710	14%	Bhilwara, Bundi, Chittorgarh, Jaipur, Rajasamand, Pali & Sikar
<b>Limestone &amp; other calcarous materials</b>	184935112	21659838	12%	Ajmer, Banswara, Bundi, Chittorgarh, Jaipur, Jaisalmer, Kota, Nagaur, Rajasamand, Pali , Sirohi & Sikar
<b>Fire Clay</b>	713519	66423	9%	Bikaner

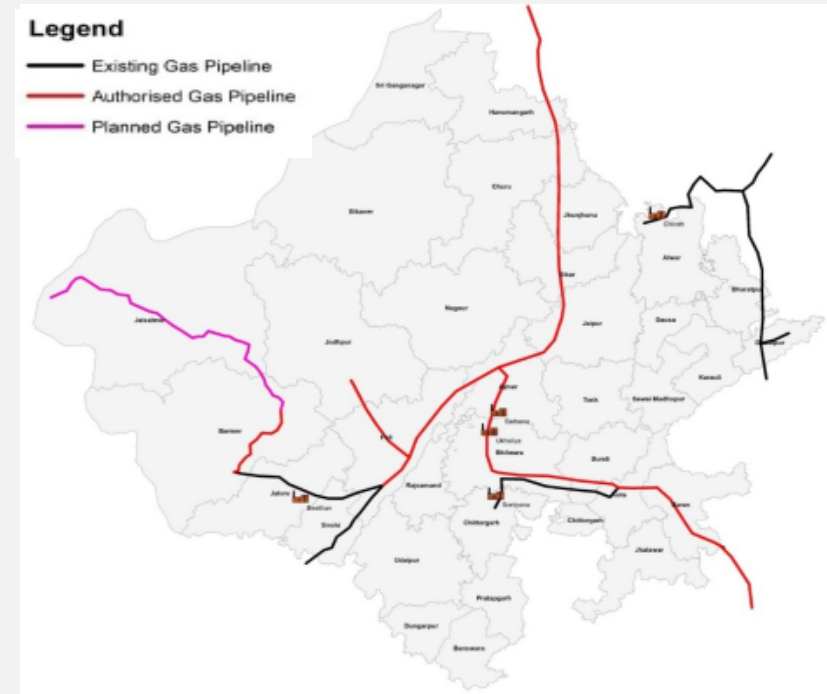
# NATURAL GAS AVAILABILITY

Strengthening of the gas grid in Rajasthan and awarding of City Gas Distribution Authorisations by the Petroleum & Natural Gas Regulatory Board (PNGRB) has opened up all districts of Rajasthan to setting up of gas-based industries.

1,334 Km. length of Mehsana-Bathinda gas pipeline is passing through Rajasthan.

A dense network of RIICO industrial areas is in place in the vicinity of this pipeline.

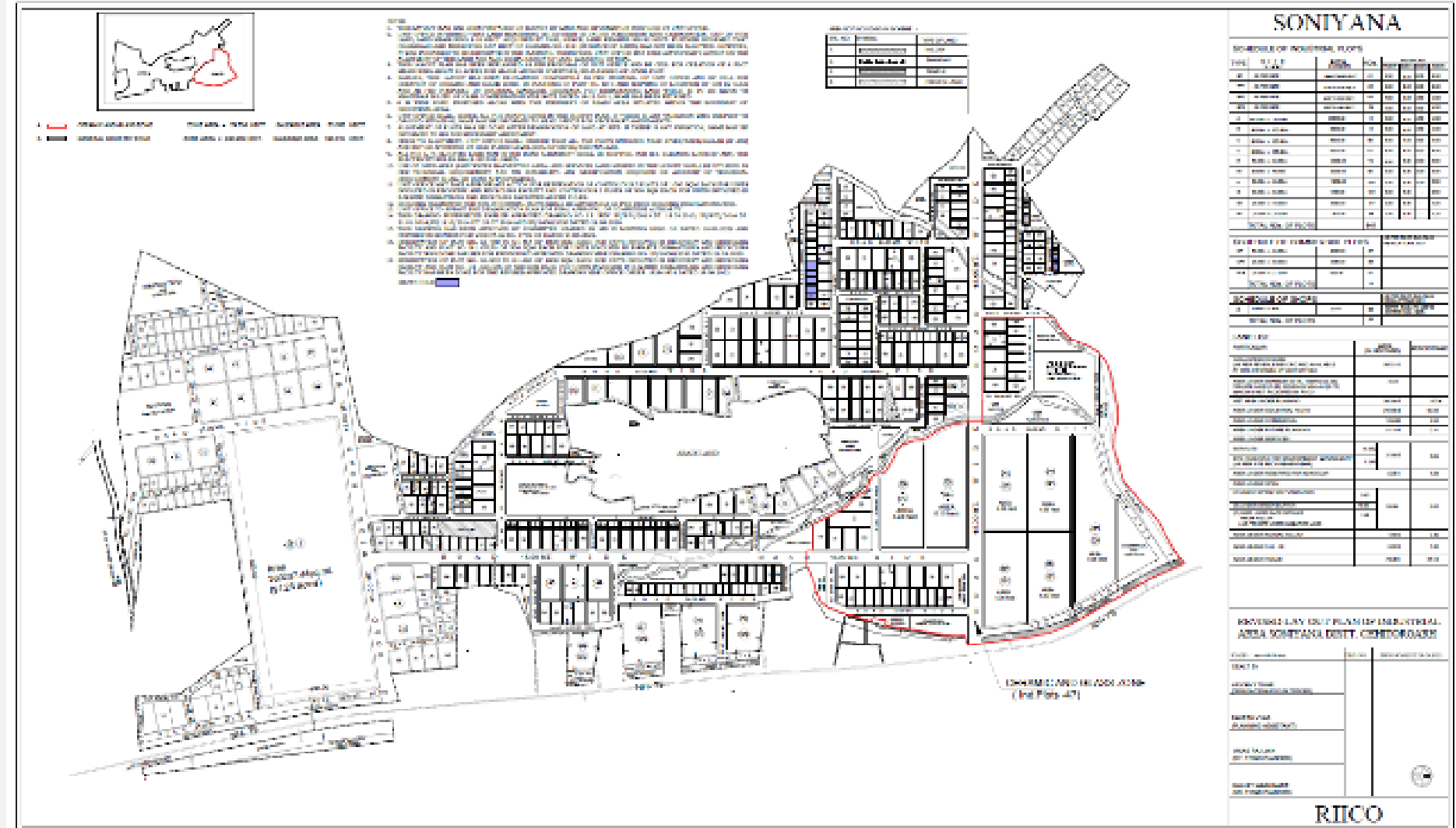
- 60+ industrial areas already exist near this gas pipeline in Sirohi, Ajmer, Churu, Jaipur, Jhunjhunu, Pali, Rajsamand, Sikar and Hanumagarh districts.



- RIICO is developing many new industrial areas, within 5 to 25 Km. buffer zone, along this gas pipeline route, such as –
- ✓ Industrial areas within 5 Km. buffer zone - Udwariya and Pipela Rohida (Sirohi); Bewanja Extension (Ajmer); Bichoon (Jaipur) ; Malsisar (Jhunjhunu)
  - ✓ Industrial area within 10 Km. buffer zone - Sri Nagar (Tonk)
  - ✓ Industrial areas within 25 Km. buffer zone - Kalesara and Masuda (Ajmer); Kakani (Jodhpur); Manda Phase-IV Extension (Jaipur)

# POTENTIAL LOCATIONS

- Ceramic and Glass Hubs of RIICO
  - Soniyana, Chittorgarh
  - Ghiloth, near Neemrana
  - Gajner, Bikaner
- Other potential areas
  - Kishangarh VI





# PROMINENT CERAMIC & GLASS PLAYERS IN RAJASTHAN



**BOROSIL®**



**Kajaria**  
TRANSFORM YOUR WORLD

**Parryware**  
**Roca**



**Glocera**  
THINK LUXURY - THINK GLOBAL



# LAND ALLOTMENT BY RIICO

- Allotment of plots is through e-auction online bidding process; e-auction is conducted time to time.
- Complete details of the plots put in e-auction along with their 360 degree view are available on RIICO website [www.riico.co.in](http://www.riico.co.in)
- Land premium payment – 25% before allotment and 75% in interest bearing 11 quarterly instalments (option to make down payment of 75% land premium within 120 days from the issue of allotment letter without interest is available).

## Direct Allotment Scheme

- Anchor Investors maximum up to 5 in select sector specific zone / park (including Glass & Ceramic Zone with minimum fixed capital investment Rs. 100 Crores),
- Enterprises eligible for customized package, whether individually or as a group/cluster of enterprises and willing to avail Customized Package as an individual or group/cluster of enterprises under RIPS-2022 (allotment of land to the group/cluster of enterprises shall be considered within the same industrial area individually),
- Investors having proposal with minimum fixed capital investment (FCI) in the range of Rs. 100 crore to Rs. 500 crore (investment proposed in land in excess of 30% of their total envisaged investment shall not be included in the eligible FCI), and
- Local Micro & Small category Enterprises (MSE) Investors in Particular Identified Zones in selective industrial areas (applicant should be Domicile of the state of Rajasthan).

# FINANCING OF INDUSTRIAL LAND IN RIICO INDUSTRIAL AREAS

- For fresh allotment of plots.
- Minimum loan amount of Rs. 100 Lacs subject to maximum of 75% of bare cost of land.
- Repayment in 5 years (including moratorium up to one year).
- Rebate of 2% in interest rate is allowed if repayment of principal and interest is made timely on quarterly basis.
- No processing or Service charges.
- No prepayment premium if loan is repaid before the schedule period.

# RAJASTHAN INVESTMENT PROMOTION SCHEME 2022



QR Code for RIPS 2022

# SUMMING UP ....

Rajasthan provides the best matrix of various factors which makes it the best destination for investment

Location & connectivity | Proximity to markets | Availability of abundant and variety of natural resource | Availability of skilled manpower | Effective governance | Progressive & transparent policy framework | Availability of best & robust industrial infrastructure | Presence of a strong industrial ecosystem | Unlimited opportunities for investment in resource based, non local resource based as well in new and emerging sectors | Conducive business environment | Remarkably peaceful State | Excellent industrial relations | Availability of electricity to industries | **and** A PROACTIVE GOVERNMENT.

**INVEST IN RAJASTHAN FOR  
A BRIGHTER FUTURE**

# THANK YOU

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